

Secretary's Department

UBL/BOD-186/KSE/Results
24 October 2013

FORM- 7

Fax No. (021) 111-573-329

The Managing Director

M/s. Karachi Stock Exchange Ltd.,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Dear Sir,

FINANCIAL RESULTS FOR 3RD QUARTER ENDED 30-SEP-2013

We have to inform you that the Board of Directors of United Bank Limited ("UBL") in their 186th meeting held on 24-Oct-2013 at Abu Dhabi, UAE at 11:00 a.m. (UAE time) declared the following:

- (xvi) **CASH DIVIDEND**
3rd Interim Cash Dividend for the year 2013 at **Rs.2/-** per share i.e **20%**.
- (xvii) **BONUS SHARES**
--- NIL ---
- (xviii) **RIGHT SHARES**
--- NIL ---
- (xix) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**
--- NIL ---
- (xx) **ANY OTHER PRICE-SENSITIVE INFORMATION**
--- NIL ---

The Share Transfer Books of the Company will be closed from **15-Nov-2013** to **21-Nov-2013** (both days inclusive). Transfers received at the office of the Company's Share Registrar, M/s. THK Associates (Pvt.) Ltd. Ground Floor, State Life Building No.3, Dr. Ziauddin Ahmed Road, Karachi at the close of business on **14-Nov-2013** will be treated in time for the purpose of above entitlement to the transferees.

The financial results of the Company are appended at Annexure "A" for Un-consolidated Accounts and Annexure "B" for Consolidated Accounts of the said period.

We will be sending you 300 copies of printed Accounts for distribution amongst the members of the exchange.

Yours faithfully,

Aqeel Ahmed Nasir
Company Secretary &
Chief Legal Counsel

C.C. to:

1. Citibank N.A., Karachi Branch, Custodian of UBL GDRs;
2. London Stock Exchange;
3. State Bank of Pakistan;
4. The Commissioner, Enforcement & Monitoring Division, Securities and Exchange Commission of Pakistan, NIC Building, Jinnah Avenue, Islamabad;

**UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013**

Annexure "A"

	Jul-Sep 2013	Jul-Sep 2012 (Restated)	Jan-Sep 2013	Jan-Sep 2012 (Restated)
----- (Rupees in '000) -----				
Mark-up / return / interest earned	18,076,337	19,214,270	53,434,182	55,469,908
Mark-up / return / interest expensed	(8,552,601)	(9,285,847)	(26,072,861)	(26,330,890)
Net mark-up / interest income	<u>9,523,736</u>	<u>9,928,423</u>	<u>27,361,321</u>	<u>29,139,018</u>
Provision against loans and advances - net	(242,548)	(1,747,776)	(1,221,814)	(2,730,419)
(Provision) / reversal against lendings to financial institutions - net	338	(15)	(60,848)	(171,039)
(Provision) / reversal for diminution in value of investments - net	9,857	(86,233)	(19,216)	(42,296)
Bad debts written off directly	(57,526)	(69,316)	(166,209)	(262,351)
	<u>(289,879)</u>	<u>(1,903,340)</u>	<u>(1,468,087)</u>	<u>(3,206,105)</u>
Net mark-up / interest income after provisions	<u>9,233,857</u>	<u>8,025,083</u>	<u>25,893,234</u>	<u>25,932,913</u>
Non mark-up / interest income				
Fee, commission and brokerage income	2,633,953	1,949,215	7,250,202	5,913,844
Dividend income	339,540	77,912	1,062,020	1,520,686
Income from dealing in foreign currencies	762,621	486,210	1,552,833	1,533,292
Gain on sale of securities - net	701,843	128,800	2,682,996	591,086
Unrealized (loss) / gain on revaluation of investments classified as held for trading	(66,813)	11,167	(75,664)	3,436
Other income	251,299	2,833,111	779,788	3,606,655
Total non mark-up / interest income	<u>4,622,443</u>	<u>5,486,415</u>	<u>13,252,175</u>	<u>13,168,999</u>
	<u>13,856,300</u>	<u>13,511,498</u>	<u>39,145,409</u>	<u>39,101,912</u>
Non mark-up / interest expenses				
Administrative expenses	(6,493,763)	(6,102,157)	(19,193,467)	(17,476,519)
Other provisions - net	(20,563)	(44,754)	(75,698)	(212,702)
Workers' Welfare Fund	(131,904)	(145,537)	(374,637)	(421,954)
Other charges	(112,827)	(25,231)	(138,201)	(77,622)
Total non mark-up / interest expenses	<u>(6,759,057)</u>	<u>(6,317,679)</u>	<u>(19,782,003)</u>	<u>(18,188,797)</u>
Profit before taxation	<u>7,097,243</u>	<u>7,193,819</u>	<u>19,363,406</u>	<u>20,913,115</u>
Taxation				
- Current	(2,324,616)	(2,584,035)	(6,315,240)	(7,153,001)
- Prior	(345,697)	(491,853)	(348,457)	(491,853)
- Deferred	240,594	593,370	235,996	703,174
	<u>(2,429,719)</u>	<u>(2,482,518)</u>	<u>(6,427,701)</u>	<u>(6,941,680)</u>
Profit after taxation	<u>4,667,524</u>	<u>4,711,301</u>	<u>12,935,705</u>	<u>13,971,435</u>
----- (Rupees) -----				
Earnings per share - basic and diluted	<u>3.81</u>	<u>3.85</u>	<u>10.57</u>	<u>11.41</u>

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

Annexure "B"

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2013

	Jul-Sep 2013	Jul-Sep 2012 (Restated)	Jan-Sep 2013	Jan-Sep 2012 (Restated)
	----- (Rupees in '000) -----			
Mark-up / return / interest earned	18,769,847	19,732,587	55,485,953	56,686,874
Mark-up / return / interest expensed	(8,849,585)	(9,517,578)	(27,066,163)	(26,821,546)
Net mark-up / interest income	<u>9,920,262</u>	<u>10,215,009</u>	<u>28,419,790</u>	<u>29,865,328</u>
Provision against loans and advances - net	(384,349)	(1,722,111)	(1,529,748)	(2,694,657)
(Provision) / reversal against lendings to financial institutions - net	338	(15)	(60,848)	(171,039)
(Provision) / reversal for diminution in value of investments - net	9,857	(86,233)	(19,216)	(42,296)
Bad debts written off directly	(57,526)	(69,333)	(166,209)	(263,793)
	<u>(431,680)</u>	<u>(1,877,692)</u>	<u>(1,776,021)</u>	<u>(3,171,785)</u>
Net mark-up / interest income after provisions	<u>9,488,582</u>	<u>8,337,317</u>	<u>26,643,769</u>	<u>26,693,543</u>
Non mark-up / interest income				
Fee, commission and brokerage income	2,956,030	2,260,564	8,256,774	6,832,984
Dividend income	335,192	77,704	948,797	374,336
Income from dealing in foreign currencies	772,242	508,117	1,596,311	1,592,865
Gain on sale of securities - net	636,737	217,058	2,773,833	687,554
Unrealized (loss) / gain on revaluation of investments classified as held for trading	(66,552)	11,795	(74,145)	891
Other income	266,790	2,809,352	827,013	3,614,738
Total non mark-up / interest income	<u>4,900,439</u>	<u>5,884,590</u>	<u>14,328,583</u>	<u>13,103,368</u>
	<u>14,389,021</u>	<u>14,221,907</u>	<u>40,972,352</u>	<u>39,796,911</u>
Non mark-up / interest expenses				
Administrative expenses	(7,098,452)	(6,495,647)	(20,887,764)	(18,773,837)
Other provisions - net	(20,840)	(95,851)	(91,855)	(302,081)
Workers' Welfare Fund	(132,452)	(146,976)	(377,174)	(425,398)
Other charges	(112,827)	(25,231)	(138,201)	(77,622)
Total non mark-up / interest expenses	<u>(7,364,571)</u>	<u>(6,763,705)</u>	<u>(21,494,994)</u>	<u>(19,578,938)</u>
	<u>7,024,450</u>	<u>7,458,202</u>	<u>19,477,358</u>	<u>20,217,973</u>
Share of income of associates	205,967	653,143	1,032,548	1,743,975
Profit before taxation	<u>7,230,417</u>	<u>8,111,345</u>	<u>20,509,906</u>	<u>21,961,948</u>
Taxation				
- Current	(2,335,583)	(2,624,991)	(6,354,879)	(7,232,782)
- Prior	(345,788)	(491,853)	(356,332)	(491,853)
- Deferred	241,104	592,131	236,237	700,096
	<u>(2,440,267)</u>	<u>(2,524,713)</u>	<u>(6,474,974)</u>	<u>(7,024,539)</u>
Profit after taxation	<u><u>4,790,150</u></u>	<u><u>5,586,632</u></u>	<u><u>14,034,932</u></u>	<u><u>14,937,409</u></u>
Attributable to:				
Equity shareholders of the Bank	4,790,234	5,524,912	13,652,179	14,852,390
Non-controlling interest	(84)	61,720	382,753	85,019
	<u><u>4,790,150</u></u>	<u><u>5,586,632</u></u>	<u><u>14,034,932</u></u>	<u><u>14,937,409</u></u>
	----- (Rupees) -----			
Earnings per share - basic and diluted	<u>3.91</u>	<u>4.51</u>	<u>11.15</u>	<u>12.13</u>